

## Demetrios Ballas

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**From:** toothjoe@aol.com [mailto:toothjoe@aol.com]  
**Sent:** Wednesday, April 02, 2008 8:51 PM  
**To:** Demetrios Ballas; myspdmd@gmail.com  
**Subject:** Waterlase MD

Dear Dr. Marina Slupsky,

On top of that, Laser Dentistry can allow you to do many procedures without anesthesia which patients will appreciate. And then there are new procedures that can only be performed by a laser and nothing else. Overall, it is a great investment in every aspect. Biolase is a strong company that backs up its product and has been around for a number of years.

As your Biolase rep, Demetri Ballas is quite knowledgeable and very helpful in jump-starting the laser experience. After purchasing the Waterlase MD and EZ-Lase, Demetri continues to "be there" for his clients. He is always a phone call or an email away and he does respond to you in a quick manner. If he does not know the answer to a question or problem...he will turn to the "higher-ups" for guidance.

If you require any additional information or any help in considering the purchase of the Biolase products, please feel free to contact me at my office. If you are interested in coming to my office to observe or to ask questions it would be my pleasure.

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